

10 November 2022

Kim investment continues with the appointment of a Senior Implementation Consultant

Kim (kimdocument.com), the no-code, SaaS, patent protected, document generation, assembly and workflow automation platform, which is proven with Fortune 500 organizations in a range of sectors including legal, financial services, professional services and pharmaceuticals and telecoms, has appointed Tegan Phillips as a Senior Implementation Consultant.

This appointment follows recent announcements regarding two strategic hires within the sales and marketing teams and the opening of two new offices in the Americas ([Atlanta](#) and [Cancun](#)).

Karl Chapman, CEO of Kim said, "We continue to grow our teams to support our existing customers and the high conversion rate we are experiencing with our pipeline. As a previous 'customer' of Kim, Tegan has many years of experience configuring Kim and working with our team, so we are delighted she has decided to join us. We will announce many more appointments in the coming months to ensure that we can sustainably manage our continued growth."

Proven experience and expertise

Tegan started her career in Legal Finance as a documentation negotiator within the Global Markets Legal teams at several leading investment banks and asset managers in London. She subsequently moved into Legal project management, where she led the delivery of various projects, including implementing new technology solutions within the legal functions. Prior to joining Kim Technologies, Tegan was responsible for the implementation and management of Kim Enterprise during her four-year tenure at one of the world's largest banking and financial services organizations.

"For the last seven years, I have focused on and had a strong interest in the growing Legal technology sector. As a result, I have gained a vast amount of experience working within the legal field, enabling me to understand and effectively interpret the increasing needs of the people with whom I have worked," said **Tegan Phillips of Kim**. "I'm excited about this next chapter in my journey and confident that the four years of experience I have implementing Kim Enterprise will be a big asset to the team."

For further information and to request a Kim demonstration please contact Becky Roberts:

rebecca.roberts@kimtechnologies.com Website: kimdocument.com

Notes:

1. Kim is a no-code, SaaS, patent protected document generation, assembly and workflow automation tool. Kim is proven with Fortune 500 organizations in a range of sectors including legal, financial services, professional services, pharmaceuticals and telecoms.

NEWS RELEASE



2. Kim has three tiers of offering - Enterprise, Solutions, Product. At the Enterprise and Solution tiers Use Cases include Global Legal Operations Platform, Request Management and Self Service, Contract Lifecycle Management, Compliance, Company Secretarial, and Clinical Trials Agreements.
3. At the Product tier is Kim Document (see kimdocument.com) is a SaaS product that allows any function or role in a small, medium or large organization, to turn its existing Word documents into web applications that can be shared internally and/or externally. Use Cases are primarily focused on three core areas – Compliance and Regulators, Corporate Legal Departments and Law Firms and Financial Services and Insurance.
4. Kim has two patents. When a DOCX template is uploaded into the Kim software it gains additional knowledge by learning the structural composition of each template and it can interface with any authenticated and authorized client over HTTPS with an intelligent understanding of the correctness of the data being supplied. This enables the automatic extraction of tags from the multiple sample documents, the storing of the tags in a data schema separate from the documents, automatically generating structural schemes from the tags, automatically creating document templates from the sample documents and processing the document templates to create unique identifiers (see 'Patent Headlines' section and the Kim patent: <https://patents.justia.com/patent/10817662>).